

NEWSLETTER

SEPTEMBER

NATIONAL SUICIDE PREVENTION AWARENESS MONTH

September marks National Suicide Prevention Awareness Month, a time to raise awareness, reduce stigma, and remind our community that support is available. If you or someone you know is struggling, help is available 24/7 by calling or texting 988 (Suicide & Crisis Lifeline). Workplaces play an important role in supporting employee wellbeing, and we encourage local businesses to consider what resources and support systems are available to their teams.

As we move into September, the Mohave County Economic Development Department continues working alongside local businesses, partners, and community organizations to strengthen our county's economy. From regional workforce initiatives and infrastructure progress to business retention efforts and new development opportunities, this has been a period of steady momentum for the economic growth across Mohave County.

In this issue, we're sharing updates on several ongoing initiatives, upcoming opportunities for local businesses, and ways to get involved in Mohave County in the months ahead.

As always, thank you for staying engaged with us — your business and your feedback help shape the work we do every day.





A MESSAGE FROM THE DIRECTOR

Tami Ursebach

Dear Mohave County Businesses, Building a Business Safety Net: Preparing for the Unexpected

In economic development, much of the conversation focuses on growth— attracting new businesses, creating jobs, expanding existing companies and investing in the community. But sustainable economic growth also depends on something less visible: business resilience.

Every business, regardless of size or industry, faces unexpected challenges. A key employee may leave, equipment may fail, a major customer may suddenly close its doors, costs may rise, technology may go down, or a natural disaster may disrupt operations. While businesses cannot predict every challenge, they can prepare for many of them.

Creating a business “safety net” means putting systems, resources and relationships in place that allow a company to keep moving forward when something goes wrong.

Start with Financial Resilience

A strong financial foundation is one of the most important parts of a business safety net. Businesses should regularly review cash flow, operating expenses, debt obligations and available credit. Maintaining an emergency reserve, when possible, can provide valuable breathing room during a downturn or unexpected expense.

It is also important to avoid becoming overly dependent on one customer, one supplier or one source of revenue. Diversifying customers, products, services and markets can help reduce risk. Businesses should ask themselves: What would happen if our largest customer disappeared tomorrow? What if our primary supplier could no longer deliver?

Answering those questions before a crisis occurs allows owners and managers to develop alternatives rather than reacting under pressure.

Protect the Workforce

Employees are often a company's greatest asset—and one of its greatest vulnerabilities if critical knowledge rests with only one person.

Cross-training employees can ensure that essential responsibilities can still be handled when someone is absent or

leaves the organization. Businesses should identify critical positions and document important procedures, passwords, contacts, vendor information and other operational knowledge.

Succession planning is equally important. Even small businesses should consider who could step into key leadership roles if an owner or manager becomes unavailable. A written plan can make an enormous difference during an unexpected transition.

Safeguard Technology and Information

Modern businesses depend heavily on technology, making cybersecurity and data protection essential components of a business safety net.

Regular data backups, strong passwords, multi-factor authentication, software updates and employee cybersecurity training can reduce the risk of a costly disruption. Businesses should also know how they would operate if their internet, payment system, computers or other technology were unavailable for several hours—or several days.

A basic technology recovery plan can help answer important questions: Who should be contacted? Where are backups stored? How will customers be notified? What functions need to be restored first?

Develop an Emergency and Continuity Plan

A business continuity plan does not need to be complicated. It simply needs to identify the most important functions of the business and determine how those functions will continue during an emergency.

Consider potential disruptions such as severe weather, fire, power outages, supply-chain interruptions, cyberattacks, public health emergencies or facility damage. Establish communication procedures and make sure employees know what to do.

The plan should be reviewed periodically and updated as the business changes. A plan that sits in a filing cabinet and is never practiced is far less useful than one employees understand and can put into action.

Build a Network Before You Need It

A business safety net is not only about money and contingency plans. Relationships matter.

Strong connections with neighboring businesses, financial institutions, suppliers, local government, chambers of commerce, workforce organizations and economic development partners can provide valuable assistance during difficult times.

Businesses that maintain these relationships before a crisis are better positioned to quickly find information, resources, alternate suppliers, workforce assistance or financial support when challenges arise.

Resilience Supports Growth

Preparing for risk should not be viewed as a sign that a business expects something to go wrong. Instead, it is a strategy for protecting the investment owners, employees and communities have made in the company.

A resilient business is better positioned to retain employees, serve customers, protect its reputation and continue investing—even when economic conditions become uncertain.

The goal is not to eliminate every risk. That is impossible. The goal is to identify the risks, prepare for the most likely disruptions and create enough flexibility to adapt when circumstances change.

For businesses looking toward long-term success, building a safety net is an investment in more than the company itself. It strengthens the local economy by helping businesses remain open, employees remain employed and communities remain economically vibrant.

Growth is important—but the ability to withstand a setback and keep moving forward is what makes that growth sustainable.



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

*From the Desk
of Michelle*



Business Retention & Expansion: Strengthening Mohave County Businesses from the Inside Out

Mohave County businesses are the foundation of our local economy. From restaurants and hospitality businesses along the Colorado River and Lake Havasu to manufacturers and logistics companies in the Kingman Industrial Park, local employers face many of the same challenges: finding qualified employees, retaining experienced workers, managing rising labor costs, and creating opportunities for employees to grow.

If your business is facing challenges, I hope these two case studies inspire new ideas and practical solutions you can apply to your own business.

Case Study 1: Reducing Employee Turnover in the Hospitality Industry

The Challenge

A local restaurant was experiencing a high annual employee turnover rate, resulting in increased recruitment and training costs. Employees frequently cited low wages, unpredictable schedules, and limited opportunities for advancement.

For a tourism-driven county like Mohave County, this challenge can be especially significant. Businesses in Bullhead City, Kingman, Lake Havasu City, and our river and resort communities often experience seasonal fluctuations in customer demand. When experienced employees leave, businesses must spend additional time and money recruiting and training new staff—just when they may need their workforce the most.

Potential Solutions

The business could consider several strategies:

- Evaluate wages and benefits. When financially feasible, increasing hourly wages above the local minimum wage can make a business more competitive for workers. Businesses may be able to offset some of the additional labor cost through modest menu price adjustments, careful portion management, or appropriately charging for additional items and services.

- Consider employee benefits. Paid sick leave or partnerships with local healthcare providers for basic health screenings could provide additional value to employees.
- Create opportunities for advancement. Cross-training employees in kitchen and customer-service roles can expand their skill sets and create opportunities for advancement within the business.
- Provide predictable schedules. Consistent scheduling allows employees to better plan their lives around work, school, family obligations, and second jobs—something that can be particularly important in a seasonal workforce.
- Connect employees with local training. Businesses can explore hospitality, management, customer service, and other workforce training opportunities available through Mohave College, Arizona@Work, SBDC, local chamber and other workforce partners.

The Business Impact

Higher wages and improved benefits represent an investment, but reducing turnover can help offset those costs through lower recruitment and training expenses. A more experienced workforce can also deliver more consistent service, strengthen customer relationships, and encourage repeat business.

For Mohave County's tourism and hospitality businesses, retaining a knowledgeable employee can mean retaining valuable institutional knowledge about the business, its customers, and the community.

Case Study 2: Building a Stronger Manufacturing Workforce

The Challenge

A Mohave County manufacturing company was experiencing an annual employee turnover rate of approximately 30%, along with rising training costs for new hires. Frequent turnover disrupted production schedules and made it more difficult to meet deadlines.

The company also faced recruitment challenges, particularly among younger workers who viewed manufacturing as low-tech and offering limited opportunities for career advancement. At the same time, absenteeism and declining productivity indicated that employee engagement was becoming an additional concern.

This is an important issue for Mohave County as we continue working to strengthen our manufacturing and industrial base. Companies need workers who see manufacturing not simply as a job, but as a long-term career opportunity.

Potential Solutions

The company could take several steps to strengthen recruitment, retention, and employee engagement:

- Conduct a competitive wage analysis. Compare compensation with similar employers in Mohave County and the broader regional labor market.
- Develop an apprenticeship program. Partner with Mohave College and other workforce partners to create career pathways that allow employees to earn while they learn.
- Offer industry-recognized certifications. Certifications can increase employee skills while giving workers portable credentials they can use to advance their careers.
- Create a clear career ladder. Establish defined advancement opportunities and connect training milestones with pay increases and promotions.
- Develop a mentorship program. Pair experienced employees with newer workers to transfer institutional knowledge and help new employees become successful more quickly.
- Improve the workplace environment. Investments in lighting, ergonomics, equipment, and break areas can improve comfort, safety, morale, and productivity.

*From the Desk
of Michelle*



Business Retention & Expansion: Strengthening Mohave County Businesses from the Inside Out (*Continued*)

- Create regular employee feedback opportunities. Scheduled employee check-ins can help management identify concerns before they become larger retention or productivity issues.

The Business Impact

Investing in employees can have a measurable impact on the bottom line. A clear career path can make manufacturing more attractive to younger workers, while training and certifications can help employees see a future with the company.

For Mohave County manufacturers, improving retention can also help protect production schedules, reduce training costs, preserve institutional knowledge, and strengthen the company's ability to grow.

One opportunity to consider is the use of performance management software. For small and mid-sized businesses, managing employee performance can often be handled informally, but as a company grows, that approach can become inconsistent.

Modern performance management platforms can help businesses establish clear expectations, set employee goals, track progress, document accomplishments, provide regular feedback, and identify training or development needs. Rather than waiting for an annual review to discuss performance, managers can use these tools to create an ongoing conversation between employees and supervisors.

For Mohave County businesses, particularly those with multiple locations, larger workforces, or employees working different shifts, a performance management system can also provide greater consistency and accountability. The goal is not to add another layer of bureaucracy. The right system should actually save management time while helping employees understand what is expected, how they are performing, and what opportunities are available to them.

Businesses should look for a platform that is affordable, easy to use, appropriately scaled to their workforce,

and capable of providing meaningful reporting. When implemented correctly, performance management software can become more than an evaluation tool—it can support employee development, recognition, accountability, and retention.

Mohave County has a diverse economy, from tourism and hospitality to manufacturing, logistics, healthcare, retail, construction, and professional services. Each industry has unique workforce needs, but one thing remains consistent: businesses that invest in their people are better positioned to retain talent, improve productivity, and grow.

We look forward to hearing from you!

-Michelle Loeber
Mohave County Economic Development





MOHAVE COUNTY
ECONOMIC DEVELOPMENT

MOHAVE COUNTY RESOURCE GUIDE

**Your Guide to
Support,
Safety &
Resources**



CONNECTING YOU TO RESOURCES

This digital guide is designed to connect you with essential services, that includes local, regional, state and federal options for business and family resources.

SCAN OR CLICK THIS QR CODE TO ACCESS THE RESOURCE GUIDE

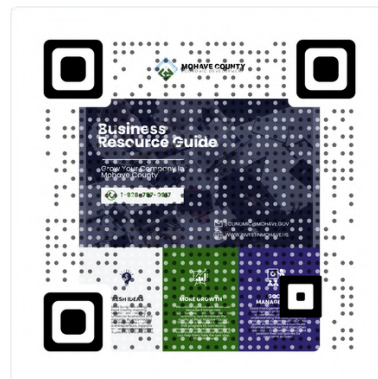
Use the QR code to instantly access our comprehensive Resource Guide. From a printed page or computer screen:

- Open your device's Camera app.
- Point the camera at the QR code and hold it steady until a link appears.
- Tap the link to open the Resource Guide.

If you're already viewing the QR code on your mobile device:

- Press and hold the QR code, then tap Open Link (or a similar option) if it appears.
- If needed, take a screenshot and open it in your Photos or Gallery app to detect the QR code.

If your device doesn't recognize QR codes, use a free QR code scanner app.



The Value of Staying Connected: Why Every Business Should Take Advantage of Local Resources and Opportunities

By Brooke Barks

Every successful business relies on more than a quality product or service. Behind thriving companies are business owners who continue to learn, adapt, and build relationships that help them navigate an ever-changing economic landscape. While daily operations often demand immediate attention, taking time to participate in professional development, networking opportunities, and community programs can provide long term benefits that are difficult to achieve in isolation.

Across Mohave County, organizations offer a wide variety of workshops, training programs, networking events, industry roundtables, leadership development opportunities, and business resource programs designed specifically to support employers. Yet many business owners simply are not aware of the resources available to them or assume they are not applicable to their business. In reality, businesses of every size, from sole proprietors to large employers, can benefit from becoming more engaged with the local business community.

Participating in these opportunities allows business owners to stay informed about changing regulations, workforce trends, emerging technologies, economic conditions, and funding opportunities that may directly affect their operations. What may begin as a single workshop on cybersecurity, workforce recruitment, or business planning can provide practical solutions that save time, reduce costs, or improve long term decision making.

Equally important is the opportunity to hear from other business owners. Every company faces challenges, whether they involve hiring employees, retaining talent, navigating permitting requirements, expanding facilities, or

identifying new markets. Engaging with fellow business leaders often provides fresh perspectives and practical solutions that cannot be found through an online search. Learning from others' experiences allows businesses to avoid common pitfalls while discovering innovative approaches that have already proven successful within the region.

Networking events also create opportunities that extend well beyond exchanging business cards. Many lasting business relationships begin through informal conversations at community gatherings, educational seminars, or industry meetings. These interactions frequently lead to new customers, supplier relationships, partnerships, referrals, and collaborations that strengthen both individual businesses and the local economy. The connections formed through active participation often become invaluable during periods of growth or unexpected challenges.

Beyond networking, businesses that stay connected are often among the first to learn about available resources. Workforce assistance programs, employee training grants, financing options, technical assistance, export resources, succession planning support, and state or federal incentive programs are frequently available to qualifying businesses. However, these opportunities are only beneficial if business owners know they exist and understand how to access them. Staying engaged increases awareness of these resources before they become urgently needed.

At Mohave County Economic Development, one of our primary goals is to serve as a bridge between businesses and the organizations that exist to support them. We work closely with chambers of commerce, educational institutions, workforce development partners, municipal governments,

state agencies, nonprofit organizations, and industry leaders to ensure businesses have access to information, programs, and connections that foster success. Whether a company is looking to expand, strengthen its workforce, explore funding opportunities, or simply better understand the resources available within the region, our office is committed to helping businesses find the right connections.

Business owners are often surprised to discover how many organizations are working toward the same goal of helping local businesses succeed. By participating in community events, attending educational programs, and building relationships with fellow business leaders, companies gain access to perspectives and opportunities that may never have been considered otherwise. These experiences not only support individual business growth but also contribute to building a stronger, more resilient economy throughout Mohave County.

Success rarely happens in isolation. It is built through collaboration, shared knowledge, and a willingness to engage with others who are invested in the future of our communities. We encourage businesses throughout Mohave County to explore the many programs, training opportunities, social events, and professional organizations available across our region. Each event attended, each new relationship formed, and each resource discovered represents another opportunity to strengthen your business and contribute to the continued growth and prosperity of Mohave County.

The next opportunity for your business may not come from where you expect. It may begin with a conversation, a workshop, or a community event. We invite you to stay engaged, stay informed, and discover what is possible when businesses connect with the people and resources dedicated to helping them succeed.

IN PERSON WORKSHOP KINGMAN, AZ

SSBCI FUNDING YOUR BUSINESS

Navigating Funding Readiness for
Arizona Entrepreneurs



**Mohave County
Development Services**

3250 Kino Ave
Kingman, AZ 86409
Boriana Conference Room 110



Wednesday, November 4
1:30pm - 3:00pm

- Small Business Resources
- Lending Process
- Capital Readiness

REGISTER NOW ➔



For our full events calendar, visit www.prestamoscdfi.org/events
If you have questions, please contact Martin.Mendoza@cplc.org



PRETAMOS CDFI
A DIVISION OF CHICANOS POR LA CAUSA

ARIZONA
COMMERCE AUTHORITY



State Small Business
Credit Initiative



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

**BULLHEAD CITY
SEPT. 02, 2026**

**KINGMAN
SEPT. 15, 2026**



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

MOONSHOT RURAL ARIZONA PITCH COMPETITION

**BIG OPPORTUNITY COMING TO BULLHEAD CITY SEPTEMBER 02, 2026
AND KINGMAN SEPTEMBER 15, 2026**

Calling all entrepreneurs, dreamers, innovators, side hustlers, and future business owners across Rural Arizona!

Do you have a “moonshot” business idea or an existing business you’d like to expand? Or maybe you have a product or business idea scribbled down on a napkin or notebook, but that’s as far as you’ve gotten?!

If you answered YES to either question above, join us for Moonshot’s 7th Annual Rural Arizona Pitch Competition for entrepreneurs and business owners (aka, a showcase like you see on ABC’s Shark Tank)!

This year’s focus is on INNOVATION. We’ll be taking the tour to 20 different cities/counties throughout rural Arizona. Participants with innovative business/product/service ideas or existing businesses they want to grow will compete for the chance to win local tour stop prize money and more! But that’s not all. In October 2026, each tour stop winner will travel to the Greater Phoenix area to compete for the state title and **\$10,000** in cash, **\$5,000** in cash for “Crowd Favorite”, and additional cash prizes! Winners from each tour stop will receive two complimentary tickets to the finals event and hotel stay. More finals event details to come!

But that’s not all! ALL competitors who participate in a tour stop competition will automatically receive a Moonshot membership valued at \$5,500 (annually)! Moonshot members receive mentorship, educational programs, and access to investors and funding opportunities.

Event Information: [Bullhead](#) & [Kingman](#)

9:00 AM: Welcome + Pitch Worksheet Workshop

10:00 AM - 12:00 PM: Pitch Practice

12:00 or 12:30 PM: Working lunch, pitch deck cleanup

1:30 or 2:00 PM: Start Pitch Competition

3:00 or 3:30: Announce Winners

**BULLHEAD CITY
SEPT. 02, 2026**

REGISTER HERE

**KINGMAN
SEPT. 15, 2026**

REGISTER HERE

Economic Development Means Doing the Right Thing—Even When It's Not Popular

By Tami Ursenbach

Economic development is often about saying “yes.”

Yes to new businesses. Yes to investment. Yes to new jobs. Yes to opportunities for our communities.

But sometimes, doing the right thing means saying “no.”

That isn't always easy—especially when a community is eager for new employment and a company is ready to invest. But economic development isn't simply about adding jobs. It is about attracting quality jobs, responsible businesses and investments that make our communities stronger over the long term.

A real-life example from 2019 illustrates this point.

A company was considering bringing a new operation to Mohave County. The proposal would create approximately 20 full-time positions and another 80 seasonal jobs during the holiday season. At first glance, 100 new jobs sounded like something any community should welcome.

Time was spent listening to the company's needs. We discussed the size of the building, infrastructure requirements, workforce availability and other factors necessary for the operation to succeed.

The community being considered was eager for new employment opportunities.

But there was a problem.

The positions would pay minimum wage, and employees would not be offered medical benefits. While the project technically would have created jobs, the overall employment opportunity did not align with the economic development standards and guidelines that had already been established.

The decision was made not to pursue the project.

It wasn't necessarily the popular decision.

When a community needs jobs, turning away 100 potential positions can be difficult to explain. But economic development requires us to look beyond the number of jobs on a spreadsheet and ask a more important question:

What kind of jobs are we bringing to our community?

Jobs Matter—But Quality Matters More

A job is important. But a job that pays enough for a person to support themselves and their family, provides opportunities for advancement and offers benefits is a much stronger economic development investment.

Businesses are also community partners. They become part of the fabric of the communities where they operate. They hire our residents, use local services, participate in community activities and influence the overall economic environment.

That raises another important question:

If a company isn't willing to invest in its employees, what kind of partner will it be to the community?

Economic development organizations have a responsibility to consider that question.

This doesn't mean every business must meet the same standards or that government should dictate how private companies operate. It does mean communities should establish clear economic development priorities—and then have the courage to follow them.

In this case, the guidelines were established before the company arrived. The company simply didn't meet them.

That consistency matters.

Doing the Right Thing Builds the Right Community

The same principle applies to many of the decisions we face today.

If a company is a significant water

user, we need to determine whether that use is appropriate and sustainable.

If a company requires specialized workers that our community cannot realistically recruit or train, we need to have an honest conversation about workforce capacity.

If a project requires infrastructure that isn't available, we need to understand the cost and who will ultimately pay for it.

And if a company proposes jobs that don't meet the community's economic development objectives, we need to be willing to say so.

That doesn't mean we don't want businesses.

Quite the opposite.

We want businesses that can succeed here—and businesses that will make Mohave County a stronger place to live, work and raise a family.

Economic development professionals should not simply be salespeople trying to close every deal. We should be trusted advisors willing to tell companies the truth, even when that truth isn't what they want to hear.

Sometimes the right answer is “yes.”

Sometimes it is “not yet.”

And sometimes it is “this isn't the right fit for our community.”

Those decisions may not always generate the biggest headlines. They may not always be popular. But if our goal is to build a strong, sustainable economy for Mohave County, doing the right thing has to matter more than simply doing something.

Because economic development isn't just about creating jobs.

It's about creating the kind of community where people want to work, businesses want to invest and families can build a future.



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

≡ SAVE THE DATE ≡



KAZC



— COLORADO CITY AIRPORT —

AIRSHOW

BIG SKIES. HIGHER THRILLS.

SATURDAY
SEPTEMBER 12TH

2026

TeleMVD Brings New Convenience and Opportunity to Colorado City Businesses

By Brooke Barks

COLORADO CITY, AZ — Businesses in Colorado City and throughout the eastern Arizona Strip are gaining more convenient access to an essential service, thanks to the arrival of a new TeleMVD station inside Colorado City Town Hall.

The Arizona Department of Transportation Motor Vehicle Division has launched the virtual service station, giving residents the ability to complete a variety of driver and vehicle transactions locally rather than traveling to Littlefield or Page. Information previously provided by Bill Lamoreaux, Communications Director for the Arizona Department of Transportation, was also used for this story.

While TeleMVD is designed to serve residents, the new service also provides practical benefits for the area's business community. For business owners and employees, time spent traveling to another community to complete a basic motor vehicle transaction can mean time away from customers, job sites, employees, or daily operations.

In a rural community where travel distances can make a simple government transaction a several-hour commitment, having these services available locally can make a meaningful difference.

The convenience may be especially valuable for businesses that rely heavily on vehicles as part of their operations. Contractors, service providers, delivery companies, transportation businesses, and other employers may regularly need to manage vehicle registrations, credentials, titles, and other motor vehicle requirements. A local option can help reduce the amount of time business owners and employees spend traveling to complete those responsibilities.

The new station can also benefit the local workforce. Employees may need to renew credentials, update registrations, or complete other motor vehicle transactions during normal business

hours. Having access to these services within the community can make it easier for employees to take care of necessary tasks while minimizing time away from work.

The arrival of TeleMVD comes after Colorado City lost its previous local option for MVD services. In February 2025, ADOT revoked the third party authorization of Asset Insurance due to ongoing compliance issues with state contract requirements. The closure once again required residents to travel to Littlefield or Page for services such as license renewals, title transfers, and vehicle registration.

Colorado City had experienced a similar challenge in 2017, when the consolidation of two Arizona Strip MVD offices left the region without convenient local access. Following the most recent closure, Mayor Howard Ream worked with state representatives to find a solution for the community.

That effort resulted in the introduction of TeleMVD.

The system operates similarly to telemedicine, connecting customers face-to-face through video with MVD employees located elsewhere. The Colorado City station is equipped with a computer, camera, printer and scanner, and payment device, allowing residents to complete a variety of transactions without leaving town.

"ADOT MVD is very pleased to be able to bring this service to the Colorado City community," said Motor Vehicle Division Director Michael Cryderman. "Whether you are visiting us in person or online, ADOT MVD strives to get you out of the line and safely on the road."

The station is the result of a partnership between ADOT MVD, Mayor Ream, and Colorado City Town Manager Vance Barlow. The collaboration is an example of how local and state partnerships can identify practical solutions to challenges that affect both residents and businesses in rural communities.

For local businesses, improvements in access to everyday services can contribute to a more convenient environment in which to operate. When business owners and employees can complete necessary tasks closer to home, they have more time available to focus on customers, employees, operations, and business growth.

The benefits can extend beyond existing businesses as well. Access to essential services is one part of creating a community where people want to live, work, and invest. Convenient services can contribute to quality of life for employees and residents while helping create a more supportive environment for entrepreneurs and businesses considering Colorado City as a place to operate or expand.

Colorado City joins a growing number of smaller Arizona communities with access to TeleMVD services, including St. Johns and Fredonia. Residents can also complete many MVD transactions online through AZMVDNow.gov.

For Colorado City businesses, the new TeleMVD station represents more than a convenient place to renew a registration or replace a credential. It is another example of how bringing essential services closer to rural communities can save valuable time, support local employees, and make it easier for businesses to focus on what they do best.

In rural communities, small improvements in accessibility can have a meaningful impact. By working together to bring important services closer to residents and businesses, Colorado City is continuing to strengthen the community as a place to live, work, and do business.

TeleMVD Station in Colorado City

Inside the Colorado City Town Hall
25 Central St, Colorado City, AZ 86021
(928) 875-9160



MOHAVE COUNTY
ECONOMIC DEVELOPMENT



SEPTEMBER 2026 BUSINESS EVENTS

03

SEPTEMBER
7:30AM - 9:00AM

BUSINESS AND GOVERNMENT MEETING →

This meeting offers a valuable platform to connect with local leaders, stay informed on key issues, and engage in meaningful discussions on topics that impact Chamber members and the broader business community. Registration is required for Zoom access. The Zoom login credentials will be provided in a confirmation email.

Mohave College Beale St. Center – 309 E. Beale St. or via Zoom

08

SEPTEMBER
5:30PM - 7:00PM

AMBASSADOR MEETING →

Joining the Ambassador Committee is not only a chance to get involved, it's a strategic opportunity to elevate your business presence. Ambassadors gain frequent public exposure at Chamber events, ribbon cuttings, mixers, and community activities, making it a powerful way to build relationships, increase visibility, and position your business as an active leader in Kingman's growth.

Mohave College Beale St. Center – 309 E. Beale St. or via Zoom

11

SEPTEMBER
8:00AM - 5:00PM

IN-PERSON CERTIFIED FOOD PROTECTION MANAGER TRAINING & CERTIFICATION →

If you manage or supervise employees who handle, prepare, store, or serve food, the Food Safety Manager Training Course will help you prepare for the certification exam.

The University of Arizona - Mohave County Cooperative Extension Office
101 East Beale Street

24

SEPTEMBER
5:30PM - 7:00PM

KINGMAN AREA CHAMBER EVENING MIXER →

This complimentary networking event is open to Chamber members, business owners, and the public. Attendees are invited to connect with local professionals, community leaders, and entrepreneurs in a relaxed and welcoming environment.

Location: TBD - <https://www.kingmanchamber.com/calendar>



MOHAVE COUNTY
ECONOMIC DEVELOPMENT



SALES TAX CHANGES

The Kingman City Council approved changes to the City's Transaction Privilege (Sales) Tax that takes effect **September 1, 2026**.

EFFECTIVE
SEPTEMBER 1, 2026



These updates support essential city services and help us continue investing in the community.



QUESTIONS?

Contact the City of Kingman
Finance Department



928-753-8120



tmoline@cityofkingman.gov

SCAN THE QR CODE TO LEARN ABOUT:



Updated
tax rates



The Big Ticket provision
for qualifying
single-item purchases



How these changes
may affect your
business



Frequently asked
questions



Visit our website for
complete details.

salestax.cityofkingman.gov



Kingman and Lee Williams High School Recognized for Hosting Statewide Rural Policy Forum Organized by Local First Arizona

By Brooke Barks

KINGMAN, AZ — Kingman recently had the opportunity to put its community, businesses, educational institutions and economic development efforts in the spotlight as it hosted the 19th Annual Arizona Rural Policy Forum, bringing rural and tribal economic development professionals, business owners, community leaders, nonprofits and government officials from across the state to Mohave County.



GOVERNOR KATIE HOBBS SPEAKING AT THE RURAL POLICY FORUM IN KINGMAN, AZ - AUGUST 6, 2026



PANELISTS DISCUSSING RURAL COLLABORATION IN WORKFORCE DEVELOPMENT - KARLA HOUGHTALIN, MICHELLE LOEBER, JASON GEE

Held August 5 through 7 at Lee Williams High School, the annual event, presented by Local First Arizona and the Arizona Rural Development Council, is a major statewide gathering focused on the challenges and opportunities facing rural communities. Local First Arizona describes the forum as a place where rural and tribal leaders can learn strategies, share successful approaches, build relationships and gain resources to strengthen their communities and economies.

For Kingman, being selected to host the forum was an important recognition of the community's role in Arizona's rural economic development landscape.

At the heart of the event was Lee Williams High School, which provided a local setting for conversations about workforce development, community revitalization, natural resources, disaster preparedness and recovery, funding opportunities and other issues directly connected to the future of rural economies.

Hosting a statewide economic development conference in a local high school also highlighted an important connection between education and economic development. Strong schools and career pathways are essential to developing the workforce that rural businesses need to grow, while partnerships between educational

institutions, businesses and government help create opportunities for students to build careers close to home.

The forum brought together an impressive group of leaders, including Arizona Governor Katie Hobbs, Kingman Mayor Ken Watkins and Mohave County Board of Supervisors Chairman Travis Lingenfelter.

Their participation provided an opportunity to discuss rural Arizona from both the statewide and local perspectives, while highlighting the importance of cooperation between state government, local governments, businesses, educational institutions and community organizations.

Lingenfelter's participation was particularly significant for Mohave County, as the county continues working to expand economic opportunities, strengthen infrastructure, learn about groundwater challenges, support workforce development and attract and retain businesses.

The event also gave attendees an opportunity to experience Kingman outside the conference room.

Among the forum's additional activities was an economic development tour that showcased several local projects

and assets, including the Mohave College Advanced Manufacturing Training Center and community maker space, the Kingman Airport and Industrial Park, and other locations demonstrating the community's investment in workforce development, business and industry.

The tour offered visiting professionals a firsthand look at the work taking place in Kingman and provided an opportunity for the community to showcase projects that could serve as examples for other rural communities.

Attendees also had opportunities to experience Kingman's history and local businesses through activities connected to the Route 66 Centennial. The forum included a launch party at the Arizona Route 66 Museum in the historic Powerhouse Visitor Center, as well as an evening gathering at Rickety Cricket Brewing in downtown Kingman.

Those activities were more than social events. They allowed visitors to experience the local businesses, tourism assets, history and culture that contribute to Kingman's economy and quality of life.

LEGISLATIVE RETREAT | 2026

CONNECT • COLLABORATE • CREATE SOLUTIONS

REGISTER NOW!

★
SEPTEMBER
2026



LONDON BRIDGE
RESORT
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86403



SATURDAY
OCTOBER 3, 2026



8:00 AM – 5:00 PM



WHAT TO EXPECT:



This retreat will convene local, regional, and state leaders to engage in meaningful dialogue on infrastructure development, water resource management, economic growth, education and workforce initiatives, and collaboration across jurisdictions.



INFRASTRUCTURE
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Mohave County Business Spotlight



LUCHIA'S STOREFRONT WIKIEUP, AZ



TRADING WITH THE NATIVE AMERICANS

Half a Century of Hospitality: The Heart and Heritage of Luchia's in Wikieup, AZ

Nestled right at mile post 119 on Highway 93, halfway between Phoenix and Las Vegas, sits a true Arizona landmark: Luchia's. For travelers and locals alike, this beloved Wikieup staple is far more than just a place to stretch your legs. It is a living testament to family devotion, resilience, and a deep-rooted love for the Southwest.

A Back Porch Beginning

The story of Luchia's began more than half a century ago with a spark of young love and entrepreneurial spirit. Founders Myron Ellis Storing and his newlywed wife, Luchia, plugged in a grinding machine on the back porch of Myron's grandfather's ranch house. They had no idea that this single, humble decision would lay the groundwork for a legendary roadside destination.

By 1975, their vision had grown into a thriving enterprise. Running operations straight over the kitchen table of their family home, Myron and Luchia quickly became vital local employers, providing jobs to 18 resident community members.

Growing with the Community

As the years passed, the business evolved to mirror the vibrant culture of the desert. The iconic gift shop was added in 1976, followed by the restaurant in 1986. Today, Luchia's boasts one of the finest collections of Southwestern Native American jewelry and art

in the region, featuring authentic Navajo rugs, exquisite pottery, and hand-crafted jewelry.

Though Luchia sadly passed away in December of 2000, her warmth, hospitality, and name remain the heartbeat of the business. Today, that deep-rooted family legacy proudly continues through her and Myron's son, Myron N. Storing, and his wife, Angelika Storing, who currently run and manage Luchia's with that same community-first spirit

A Peaceful Oasis on Highway 93

For over fifty years, Luchia's has offered travelers a serene escape from the highway. Visitors can step out of the desert heat and onto the shaded back porch to enjoy a slice of world-class homemade pie and delicious, comforting food. The lush grounds offer a unique, peaceful sanctuary where guests can watch majestic peacocks roam the lawn and feed the vibrant Koi fish in the pond.

Whether you are a longtime regular or a first-time traveler making the trek between Phoenix and Las Vegas, the Storing family invites you to stop by, pull up a chair, and become a part of their ongoing half-century story. Plan your visit or browse their collection online at Luchias.com.

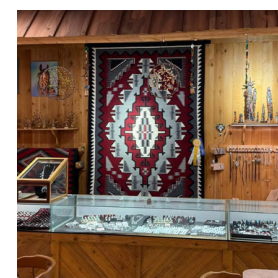
By Myron and Angelika Storing
928-765-2241



LUCHIA'S CIRCA 1980



LUCHIA'S BACKYARD TODAY



GALLERY WITH NAVAJO RUGS TODAY



LUCHIA'S FIRST STORE 1976



LUCHIA'S STOREFRONT TODAY



SBA WEBINARS FOR BUSINESS

**SEPT
03**

Strategic Hiring for Sustainable Growth – Employee or Independent Contractor

6:00 PM to 7:30 PM (EDT)

This session focuses on a critical resource of any business – the people. Most businesses plan on growing. People are needed for that. They might be employees, temps, 1099s, contractors, sub-contractors. You want the best. The work that needs to be done must be described. The skill sets needed established. Pay must be determined. Pipelines to sources need to be built. Selection processes constructed. Training must be put in place. Performance measurements established.

**SEPT
09**

Getting Started with Your Business Plan

9:00AM to 10:00 AM (PDT)

Building the Foundation to a Solid Business Plan
Ready to turn your business idea into reality? This workshop is your essential first step! Learn what a business plan is, why you need one and create your roadmap for success. Gain the confidence to launch your business with purpose.

**SEPT
16**

Disaster-Proof Your Business: Technology Strategies for Resilience

10:00 AM to 11:15 AM (EDT)

Learn how to strengthen your business against disruptions with practical technology strategies for resilience. This session will cover:

- Perform regular backups and test recovery to ensure data can be quickly restored and systems withstand cyberattacks
- Create a disaster plan for events like fires or outages, with offsite backups and strategies to keep operations running
- Create and update an incident response plan with clear roles, communication, and escalation steps for cyber incidents

**SEPT
22**

Simple Steps for Starting Your Business - Financials

6:00 PM to 8:00 PM (EDT)

This workshop will help you:

- Match business concept with personal income goals
- Gain a better understanding of financial risks and rewards
- Figure out how much money you will need
- Identify development and startup costs
- Create a plan to help guide future business decisions and monitor results
- To communicate with stakeholders
- Forecast sales
- Understanding financial statements
- Recordkeeping

**SEPT
30**

Business Plan Review Lab

6:00 PM to 8:00 PM (CDT)

Looking to have your business plan reviewed but not sure where to turn? Join us at this event, where you'll be paired one-on-one with a seasoned business expert. Together, you'll review your business plan, receive tailored feedback, and map out actionable next steps to help you move forward with confidence. Please note, to ensure you get the most out of the review session, it is required that you submit your business plan to the Education and Volunteer Program Manager prior to the training. This will help us provide you with the best possible feedback during the review lab. Please email Brianna at bwelch@wwbic.com.



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

Mohave County at a Crossroads: Growth, Opportunity and the Economic Future of Northwest Arizona

By Tami Ursenbach

Mohave County is entering an important new chapter in its economic history.

From Kingman and Lake Havasu City to Bullhead City and the northern part of the county including Colorado City, the county is experiencing a gradual transformation from a largely retirement, tourism and service-based economy into a more diversified regional economy with growing opportunities in manufacturing, logistics, construction, healthcare, workforce development and small business.

The numbers tell an important part of the story. The U.S. Census Bureau estimates that Mohave County's population reached 231,078 in July 2025, representing a 7% increase from the 2020 Census base.

But population growth is only one measure of the opportunity ahead.

County Positioned for Long-Term Growth

Mohave County's location gives it a strategic advantage that is becoming increasingly important in the Western United States.

The county sits at the intersection of major transportation corridors connecting Arizona, Nevada and California. Interstate 40 provides an east-west connection across the county, while U.S. 93 connects the region with Las Vegas and the growing Southwest.

Kingman, in particular, is developing an increasingly important role in manufacturing, distribution and logistics.

The Kingman Airport and Industrial Park encompasses more than 4,000 acres and currently houses more than 70 companies employing more than 2,000 people, according to Mohave County. The county is also seeking approval to expand the industrial park by another 1,800 acres.

That available industrial capacity could become one of the county's most important economic assets over the next several decades.

Population Growth Will Continue—But at a Measured Pace

Arizona's latest official population projections provide an interesting perspective on Mohave County's future.

The Arizona Office of Economic Opportunity projects Mohave County's population to increase from approximately 231,078 in 2025 to

249,564 by 2060—an increase of nearly 18,486 residents, or approximately 8%.

At first glance, an 8% increase over 35 years may appear overwhelming to see. But population projections should not be interpreted as a ceiling on economic potential.

They represent a baseline scenario based on demographic assumptions. The state's Office of Economic Opportunity also produces low- and high-growth scenarios because future migration, fertility and mortality patterns are inherently uncertain.

For Mohave County, this distinction is particularly important.

The county's future may be shaped less by natural population growth and more by migration, business recruitment, industrial investment and the ability to attract workers and families to the region.

In other words, economic development itself can influence the trajectory of population growth.

Employment Is Already Expanding

The employment outlook provides another reason for optimism.

Arizona's Office of Economic Opportunity projects that Mohave County will add approximately 6,943 jobs between 2024 and 2034, representing average annual employment growth of about 1%.

More immediately, the state's 2025–2027 employment forecast projects another 726 jobs in Mohave County, or approximately 0.6% annual employment growth during that period.

Those numbers may sound incremental, but sustained job creation has a compounding effect.

Every new employer creates direct jobs. Those employees require housing, restaurants, retail, healthcare, transportation, childcare, professional services and other goods and services. New businesses also generate additional demand throughout the local supply chain.

That multiplier effect is what can turn individual projects into broader economic development.

Manufacturing Could Become a Larger Part of the Economy

One of the clearest opportunities for Mohave County is advanced manufacturing.

The opening of the Mohave College Advanced Manufacturing Training Center at the Kingman Airport Industrial Park represents a significant investment in the county's workforce infrastructure.

The 36,000-square-foot facility provides training in areas including welding, HVAC, industrial maintenance, robotics, computer-aided design and manufacturing fundamentals. The center was developed through Arizona's Future48 Workforce Accelerator initiative and works with regional employers to align education with industry needs.

The timing is significant.

Arizona is aggressively expanding its advanced-manufacturing economy, and the state has identified industries such as robotics and automated technology as areas requiring a larger skilled workforce. In 2026, Mohave College joined the statewide ReadyTechGo initiative to provide industry-driven training and credentials for advanced manufacturing careers.

For Mohave County, workforce development could become one of the most important competitive advantages in recruiting new companies.

Companies do not simply choose communities based on land prices. They also consider whether a community can provide a reliable pipeline of skilled employees.

Mohave County is beginning to build that pipeline.

Logistics and Industrial Development

Transportation is another major opportunity.

Mohave County's location along I-40 and proximity to major markets in Southern California, Nevada and central Arizona provide a natural foundation for logistics, warehousing and distribution.

Continued investment in transportation infrastructure can strengthen that advantage.

For Kingman, improvements around I-40, U.S. 93 and access to the airport and industrial park have the potential to make industrial properties more attractive to companies seeking locations outside the increasingly expensive metropolitan markets.

The county's industrial inventory also gives economic developers something many communities cannot offer: large-scale, developable land with transportation access.

Continued on Next Page



Mohave County at a Crossroads: Growth, Opportunity and the Economic Future of Northwest Arizona

Continued - By Tami Ursenbach

The Kingman Airport and Industrial Park is already one of the largest industrial parks in rural Arizona, while additional shovel-ready opportunities exist in Bullhead City, Mohave Valley and south of Kingman.

Healthcare, Construction and Tourism Will Remain Critical

Economic diversification does not mean abandoning the industries that already support Mohave County.

Healthcare and social assistance, construction, tourism, hospitality, retail and other services will remain essential components of the local economy.

Statewide projections show particularly strong long-term growth in healthcare and social assistance, construction, leisure and hospitality, and trade, transportation and utilities.

These industries also align closely with Mohave County's demographic realities.

The county's population is older than Arizona's overall population, with approximately 34.4% of residents age 65 or older, according to the Census Bureau.

That creates both a challenge and an economic opportunity.

An aging population increases demand for healthcare, assisted living, home-based services and other specialized services. At the same time, attracting younger workers and families will be essential to maintaining the workforce needed by local employers.

Housing May Be the Biggest Constraint

Perhaps the most important issue facing Mohave County's future growth is not whether the county can attract businesses.

It is whether the county can house the people those businesses will employ.

Mohave County's own economic-development planning has identified workforce housing as a major priority. Earlier county planning estimated a need for more than 10,000 housing units and projected a need for more than 58,000 units over a 20-year period when accounting for future growth.

That challenge has only become more important as employers compete nationally for skilled workers.

Economic development and housing development can no longer be treated as separate issues.

If a manufacturer creates 100 jobs but workers cannot find housing within a practical commute, the community may struggle to fill those positions.

Likewise, if construction and infrastructure cannot keep pace with population and business growth, development costs rise and economic competitiveness can suffer.

For Mohave County, expanding housing options—including workforce, entry-level, family and senior housing—will be critical to supporting sustainable economic expansion.

Infrastructure Will Determine How Much Growth Is Possible

Growth also requires water, roads, utilities, broadband, public safety and other infrastructure.

Mohave County has already invested in infrastructure designed to support future development. County projects have included high-capacity broadband, water improvements and transportation-related investments.

Broadband is particularly important for rural economic development.

The ability to work remotely, operate technology-intensive businesses and provide modern business services increasingly depends on reliable high-speed connectivity.

For communities competing against metropolitan areas for entrepreneurs and businesses, broadband is no longer a luxury. It is basic economic infrastructure.

Turning Population Growth Into Economic Growth

The most important question for Mohave County is therefore not simply: How many people will live here in 10, 20 or 30 years?

The more important question is:

What kind of economy will those people participate in?

The county has an opportunity to create an economic model that combines its traditional strengths—tourism, recreation, retirement, small business and quality of life—with emerging industries such as advanced manufacturing, logistics, aviation, construction, technology and healthcare.

That strategy requires continued cooperation among Mohave County, its municipalities, educational institutions, workforce organizations, utilities, developers and private employers.

Mohave College's workforce investments demonstrate what that collaboration can accomplish. The college estimates that it generates approximately \$199 million in added economic value for the county economy and supports approximately one out of every 28 jobs.

Those investments can help transform workforce development from a support function into a central component of economic strategy.

The Opportunity Ahead

Mohave County is unlikely to experience the explosive population growth projected for the Phoenix metropolitan area. That may ultimately be an advantage.

Rather than trying to accommodate uncontrolled growth, the county has an opportunity to pursue strategic growth—growth that expands the tax base, creates higher-quality employment, strengthens local businesses, improves infrastructure and provides housing and services for residents.

The projected population increase to over 249,500 residents by 2060 provides a baseline. The economic opportunity could be considerably larger.

If Mohave County successfully recruits new employers, expands its industrial base, develops a skilled workforce, increases housing supply and continues investing in infrastructure, the county could experience economic growth that outpaces its population growth.

That is the real opportunity before Northwest Arizona. Mohave County is no longer simply a place between larger metropolitan areas. It is increasingly positioned as a strategic gateway between Arizona, Nevada and California, with industrial land, transportation access, workforce-training investments, tourism assets and communities capable of supporting a diversified economy.

The next decade will determine how effectively those assets are leveraged. The communities that plan today for the workers, businesses, housing and infrastructure of tomorrow will be best positioned to capture the next wave of economic investment.

Mohave County has the opportunity. The challenge now is turning that opportunity into a coordinated strategy for sustainable growth.





SBDC WEBINARS FOR BUSINESS

**SEPT
09**

Arizona's Transaction Privilege Tax (TPT) - The Basics

Wed, Sep 9 12:00 PM to 1:30 PM

During this Zoom webinar, participants will learn about the basics of Arizona's transaction privilege tax (TPT) directly from the Arizona Department of Revenue. You'll receive valuable, firsthand information on TPT licensing and reporting, including tax rates, exemptions, deduction codes, calculating and reporting taxes, and much more. Bring your lunch and your questions to this virtual session! The session will not be recorded.

**SEPT
23**

Craft a Winning Business Plan in 7 Days with AI & LivePlan

Wed, Sep 23 12:00 PM to 1:00 PM

Join us for a no-cost, informational webinar for small business owners who want a clearer, faster way to write a professional business plan. The session is led by SBDC business counselor Paul Mannheim, who will focus on how to navigate a robust, online business planning tool - LivePlan - and walk you through a practical, step-by-step 7-day framework for building out your plan.

**SEPT
24**

Payroll 101

Thu, Sep 24 10:00 AM to 11:00 AM

This seminar will cover how to avoid Government penalties, Workers' Compensation claims, wage & hour violations, employee disputes, payroll tax problems, and expensive lawsuits. You will get an overview on Employee and Employer Taxes, Registering with the State, Classifying Employees Correctly, 1099 Contractor vs W2 Employee, Hourly vs Salary, Exempt vs Non-Exempt, Worker's Compensation and more

**SEPT
30**

Common Transaction Privilege Tax (TPT) Errors and How to Avoid Them

Wed, Sep 30 12:00 PM to 1:00 PM

During this lunch and learn webinar, the Arizona Department of Revenue (ADOR) will present common errors found with Transaction Privilege Tax (TPT) returns and payments and how to avoid them. The webinar will not be recorded.



MOHAVE COUNTY
ECONOMIC DEVELOPMENT

How Businesses Can Navigate Negative Feedback and Strengthen Their Reputation

By Brooke Barks

Every business, regardless of size or industry, will experience challenges. A customer may leave a negative review, a misunderstanding may gain attention, a service issue may create frustration, or a business decision may receive criticism. In today's fast moving environment, where conversations can happen instantly online and within the community, the way a business responds to difficult situations can have a lasting impact on its reputation and relationships.

While negative feedback is never easy to receive, it can provide businesses with an opportunity to evaluate, improve, and demonstrate their commitment to the people they serve. A challenging moment does not have to define a business. In many cases, the response that follows can become the most important part of the story.

Successful businesses understand that maintaining a positive reputation is not about avoiding all criticism. It is about how they communicate, how they listen, and how they handle situations when things do not go as planned.

When faced with criticism, businesses often feel the immediate need to defend themselves or explain their perspective. This reaction is understandable, especially when owners and employees have invested significant time and effort into building their company. However, taking time to understand

the concern before responding can lead to a much more productive outcome.

A thoughtful response begins with listening. Business owners should take the opportunity to review the situation, gather accurate information, and consider whether there is something that can be learned from the feedback. Not every complaint will be accurate or reasonable, but every concern can provide insight into customer expectations, communication practices, or areas where improvements may be beneficial.

Professional communication during difficult moments demonstrates leadership. Customers and community members often recognize that mistakes can happen. What they remember is whether a business handled the situation with respect, accountability, and a genuine effort to find a solution.

In the digital age, a company's online reputation plays an important role in how potential customers view the business. Reviews, comments, and social media discussions can influence purchasing decisions and shape public perception. While businesses cannot control every conversation, they can control how they participate in those conversations.

Responding respectfully to concerns shows current and

future customers that the business values relationships and takes feedback seriously. A professional response can demonstrate patience, reliability, and a commitment to customer service. In some cases, the way a company handles criticism can create a stronger impression than the original issue itself.

Negative feedback can also serve as a valuable tool for improvement. Many businesses have used customer concerns as an opportunity to update procedures, improve communication, enhance training, and create better experiences. Listening to feedback allows businesses to identify challenges that may not have been visible internally.

The strongest organizations are not those that never face problems. They are the ones that recognize challenges, adapt, and continue moving forward. A difficult situation can become an opportunity to build stronger relationships and show customers that their concerns matter.

Maintaining a positive business reputation also requires preparation before challenges occur. Businesses that establish clear communication practices, train employees on customer service expectations, and create consistent processes are better equipped to respond when unexpected situations arise.

Continued on next page





How Businesses Can Navigate Negative Feedback and Strengthen Their Reputation

Continued - By Brooke Barks

Community involvement and professional connections can also provide valuable support during challenging times. Other business leaders often have faced similar situations and can offer perspective, experience, and solutions. Engaging with local business organizations, attending training opportunities, and participating in networking events can help business owners continue developing the skills needed to navigate changing circumstances.

At Mohave County Economic Development, we recognize that businesses face many challenges while working to grow, serve customers, and contribute to the local economy. Our role is to help connect businesses with resources, information, and opportunities that support long term success and resilience.

Every business will encounter moments that test its patience, communication, and leadership. Those moments do not have to become setbacks. With thoughtful responses, a willingness to listen, and a commitment to continuous improvement, businesses can use challenges as opportunities to strengthen their reputation and build lasting trust.

A company's success is shaped not only by the products or services it provides, but also by the relationships it builds along the way. Businesses that approach challenges with professionalism, respect, and accountability are better positioned to earn the confidence of their customers and their communities.

**“
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MOHAVE COUNTY
ECONOMIC DEVELOPMENT

ARIZONA REAL ESTATE CONTINUING EDUCATION HALF-RENEWATHON

SEPT. 15 - 16, 2026

FOUR APPROVED COURSES

Complete up to 12 hours of Arizona Department of Real Estate Continuing Education and strengthen knowledge of land use, ethics, fair housing and disclosure responsibilities.

REGISTER FOR ONE OR ALL COURSES

Investment: \$75

(includes breakfast, lunch and two days of training)

MOHAVE COLLEGE

Lake Havasu City Campus,
1977 W Acoma Blvd.

Room 203C

Lake Havasu City, AZ

To register scan QR or visit

Mohave.edu/upcoming

Registration Deadline: Sept. 8, 2026

DAY 1 - SEPT. 15

Land Use & Subdivision Regulations

9AM – 12PM

Category: 3 Hours Real Estate Legal Issues

Understand zoning, land use planning, subdivisions, variances and development regulations that affect property use, value and marketability.

Real Estate Ethics | 1PM – 4PM

Category: 3 Hours Requirements for Licensees

Explore ethical decision making, Arizona Commissioner's Rules, professional conduct requirements, and best practices for serving clients while protecting the public and professional reputation.

DAY 2 - SEPT. 16

History of Protected Classes | 9AM – 12PM

Category: 3 Hours Fair Housing

Learn about the history of fair housing protections and the laws, social factors and professional responsibilities that guide fair housing practices today.

Disclosure and Defensible Practices

1PM – 4PM

Category: 3 Hours Disclosures

Explore Arizona real estate disclosure law, including material facts, the standard of care and a licensee's disclosure obligations. Learn how Arizona statutes, commissioner's rules, disclosure forms and case law apply to real world transactions.

09.11.2026



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DR. CHRISSY HOLIDAY
AS THE 7TH PRESIDENT
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