MOHAVE COUNTY
ECONOMIC DEVELOPMENT

NEWSLETTER

NOVEMBER

NATIONAL CAREER DEVELOPMENT MONTH

November is National Career Development Month, a time to recognize the importance of career exploration, skill development, and opportunities for professional growth. In Mohave County, a strong workforce is essential to supporting local businesses and building a thriving economy. Career development can take many forms, from learning new skills and pursuing education or training to exploring a new career path or advancing within your current profession. By connecting residents with education, workforce resources, employers, and career opportunities, Mohave County continues to support a skilled and prepared workforce that benefits both individuals and businesses throughout our communities.

November's Mohave County Economic Development newsletter is focused on providing local businesses with the resources and tools they need to grow and succeed. From funding opportunities and business development programs to marketing strategies and practical guidance, this month's edition highlights valuable information to help entrepreneurs and business owners strengthen their operations.

Whether you're starting a new business, looking to expand, or seeking ways to improve your existing operations, Mohave County Economic Development is here to help connect you with resources, information, and opportunities to support your success. Our goal is to empower local businesses, encourage economic growth, and strengthen the business community throughout Mohave County.



COLORADO CITY AZ - MOHAVE COUNTY



Before You Expand in 2027: Four Local Resources to Help Your Business Grow

By Michelle Loeber

As we look ahead to 2027, many Mohave County small (Stage 1 and Stage 2) business owners are thinking about what comes next. Maybe you're considering hiring a few more employees, expanding your services, purchasing new equipment, opening another location, or reaching a whole new group of customers. Or perhaps you're still working through the numbers and trying to decide whether now is the right time to grow.

Whatever your plans may be, you don't have to figure everything out on your own. We're fortunate to have some wonderful business and workforce resources right here in Mohave County that can help you take the next step.

Of course, growth comes with questions. Where will you find qualified employees? What skills will your team need? Is your business financially ready to expand? Who can help you with business planning, marketing, or exploring new opportunities?

The good news is that there are local people and programs ready to help you work through those questions. From hands-on technical training to business counseling and hiring assistance, here are four resources worth getting to know as you plan for the year ahead.

If your business depends on skilled workers, specialized equipment, or technical expertise, the Mohave College Advanced Manufacturing Training Center (AMTC) in Kingman is a great place to start a conversation.

Located at Kingman Airport Industrial Park, this 36,000-square-foot facility offers hands-on technical education and training in areas such as welding, HVAC, computer-aided design (CAD), manufacturing processes, industrial maintenance, robotics, and mechatronics.

But the center isn't just about classroom instruction. It's also a resource for businesses looking to prepare their employees for new challenges, improve production, or explore new ideas.

Depending on your needs, you can talk with the center about customized workforce training, specialized equipment, and Makerspace resources that may support prototyping and product development.

How might this help your business?

Let's say you're planning to add a new production line in 2027. Before investing in equipment and bringing on additional employees, you could reach out to the AMTC to discuss the technical skills your team will need and explore available training options.

Or maybe you have an idea for a new product but aren't sure where to begin. The center's technical resources may be worth exploring as you consider your next steps.

The point is simple: if technical skills or specialized equipment are part of your growth plans, start the conversation early. Visit the Advanced Manufacturing Training Center to explore its programs and resources.

When we think about growing a business, we often picture hiring more employees or moving into a larger space. But sometimes, the best place to start is with the people already on your team.

Mohave College Corporate Education works with businesses and organizations to provide training and professional development tailored to their needs. Depending on the program, training may be offered at your workplace, on campus, at a community location, or online.

There are opportunities to explore leadership and management, workplace communication, conflict management, team development, and process improvement.

Why does that matter?

Because as your business grows, the responsibilities of your employees often grow, too. A dependable employee may suddenly become a supervisor. A team that worked well when you had five employees may need new ways to communicate when you have 20. And processes that once worked just fine may need a second look as business picks up.

Corporate Education can help you explore training options to address these kinds of challenges.

How might this help your business?

Perhaps you're preparing to promote an experienced employee into a management position. Or maybe your team is working harder than ever, but you still see opportunities to improve efficiency and communication.

Before investing in more space or additional staff, it may be worth asking whether training could help your existing team work more effectively. Learn more: Visit Mohave College Corporate Education.

You can also email **Corporate-Ed@mohave.edu** or contact Gina Kremper email gkremper@mohave.edu or phone 928-757-0868 to discuss your training needs.

Ask many business owners about their biggest challenges, and finding qualified employees is likely to come up. Hiring takes time, and even after finding the right person, there may be additional training needed before that employee is fully prepared for the job.

That's where ARIZONA@WORK Mohave/La Paz Counties may be able to help.

ARIZONA@WORK offers employer services that can include job postings, candidate matching, hiring events, apprenticeship connections, and information about workforce training programs. Depending on your circumstances, certain programs may also help eligible employers with some training-related costs.

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Before You Expand in 2027: Four Local Resources to Help Your Business Grow

By Michelle Loeber

Here are a few services worth asking about as you plan your hiring needs for 2027.

ARIZONA@WORK can provide recruitment and candidate matching. If you have positions to fill, ARIZONA@WORK can help you explore ways to connect with job seekers whose skills and experience match your needs.

Sometimes, a promising candidate needs additional training to meet the specific requirements of a position. Eligible employers may qualify for reimbursement of a portion of eligible training-related wages through On-the-Job Training programs. Be sure to ask about current availability and eligibility before making hiring or financial commitments.

You don't always have to look outside your business to find the skills you need. Ask about Incumbent Worker Training opportunities that may help eligible existing employees develop new skills and adapt to changing business needs.

How might this help your business?

If you expect to add several employees next year, start by identifying the positions you need to fill and the qualifications each job requires. Then reach out to ARIZONA@WORK to discuss recruitment options and find out whether any workforce training programs may fit your situation.

A little planning now can help make the hiring process more manageable later.

Learn more: Visit ARIZONA@WORK Mohave/La Paz Counties or the County's Business Services resource page.

Sometimes, the biggest question isn't how to grow your business—it's whether your plans make sense financially and strategically.

Should you open a second location? Is there enough demand for a new product or service? How much working capital will you need? Are there new customers or markets you should be exploring?

These are exactly the kinds of questions worth working through before making a major commitment.

The Mohave College Small Business Development Center (SBDC) offers no-cost, confidential, one-on-one business counseling to entrepreneurs and established business owners throughout Mohave County. It also provides training, workshops, and access to business resources.

Whether you're just getting started or have been operating your business for years, the SBDC can help you explore options and make more informed decisions.

The SBDC serves businesses throughout Mohave County, with local offices and counseling opportunities in Kingman, Bullhead City, and Lake Havasu City. Counseling is available by appointment and may also be offered remotely.

How might this help your business?

Imagine you're thinking about opening a second location in 2027. Before signing a lease, you could work with an SBDC counselor to evaluate your business plan, research the potential market, review financial projections, and explore possible sources of capital.

Even if you're not ready to expand just yet, a conversation can help you identify what you need to work on now to prepare for the future.

Learn more: Visit the Mohave College Small Business Development Center to explore its services and request counseling.

You can also call 928-757-0858 or 928-704-4979, or email **lcard@mohave.edu**.

These Resources Can Work Together!

One of the best things about having these resources in our community is that you don't necessarily have to choose just one.

Let's say you're a local manufacturer planning to expand production next year. You'll need to make sure the numbers work, prepare your current employees, hire additional workers, and possibly introduce new equipment.

Of course, every business is different, and services, costs, schedules, and program requirements vary. But connecting with these organizations early can help you identify options before you're committed to a major investment.

And this approach isn't just for manufacturers. A construction company may need skilled workers and stronger supervisory support. A retailer might want to improve its marketing before opening another location. A service business may need help developing a financial plan or preparing employees for increased customer demand.

Whatever your industry, there may be a local resource that can help you work through your next challenge.

A strong local economy isn't built solely by bringing new businesses into the county. It's also built by supporting the businesses already here—the owners who continue to invest, create jobs, serve customers, and find new ways to grow.

You don't need to have all the answers today. Sometimes, the most productive first step is simply talking with someone who understands the resources available to help.

Thinking about expanding in 2027? Let's start a conversation.

Mohave County Economic Development is here to help businesses explore regional resources and connect with workforce, education, and business support partners.

We're fortunate to have these resources right here in Mohave County. Let's put them to work, support our local businesses, and continue building opportunities for our communities in 2027.

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MOHAVE COLLEGE

SKILLED TRADES

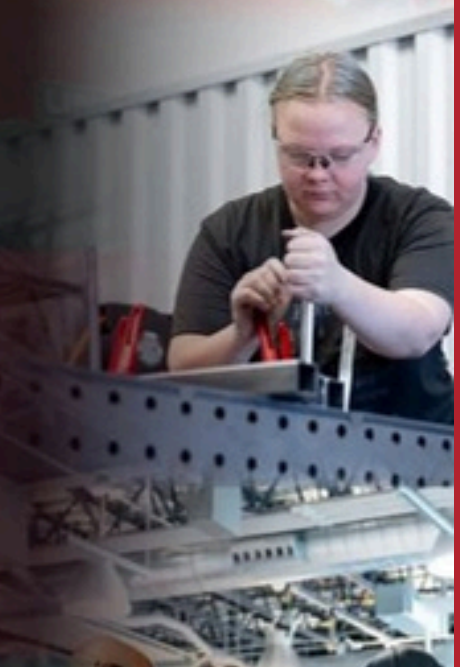
CAREER FAIR

BUILD YOUR FUTURE

NOV. 18
10AM - 1PM

ADVANCED MANUFACTURING TRAINING CENTER
4415 N. WINDROSE LN.
KINGMAN, AZ 86401







- ✓ EXPLORE JOB OPPORTUNITIES
- ✓ CONNECT WITH INDUSTRY PROFESSIONALS
- ✓ RESUMÉ AND COVER LETTER WORKSHOPS
- ✓ INTERVIEW WORKSHOPS
- ✓ EXPLORE RESOURCES AND SERVICES
- ✓ BUILD PROFESSIONAL CONNECTIONS

FREE FOOD FOR ATTENDEES
WHILE SUPPLIES LAST

MOHAVE COLLEGE
CAREER SERVICES

For more info email
ngebicke@mohave.edu

Mohave County Prepares for Opportunity Zones 2.0

By Brooke Barks

Six local census tracts nominated as Arizona prepares for Opportunity Zones 2.0 in 2027

Mohave County could see new opportunities for business investment and development as Arizona prepares for the next generation of the federal Opportunity Zones program. With Opportunity Zones 2.0 scheduled to take effect January 1, 2027, six Mohave County census tracts have been nominated for inclusion in the program, bringing renewed attention to potential investment opportunities throughout the region.

Originally established in 2017, the Opportunity Zones program was designed to encourage long-term private investment in designated communities through potential federal tax incentives. The program allows eligible investors to invest qualifying capital gains through Qualified Opportunity Funds, which can support eligible businesses and real estate projects. Depending on the investment structure and applicable federal requirements, investors may qualify for certain tax benefits.

The next phase, known as Opportunity Zones 2.0, was established through federal legislation enacted in 2025. It introduces a recurring designation process, with the new program scheduled to begin January 1, 2027. Arizona has nominated 125 census tracts statewide, including six in Mohave County. These nominations remain subject to federal certification, so the final designations should be verified as the process moves forward.

The six Mohave County census tracts nominated for Opportunity Zones 2.0 are:

- **04015940400—Census Tract 9404.00**
- **04015950102—Census Tract 9501.02**
- **04015950403—Census Tract 9504.03**
- **04015951404—Census Tract 9514.04**
- **04015951800—Census Tract 9518.00**
- **04015954802—Census Tract 9548.02**

Opportunity Zones can support a range of qualifying investments, including housing, commercial development, manufacturing, industrial facilities, tourism-related businesses, and business expansion. For Mohave County, these areas may offer opportunities to attract investment, support local entrepreneurs, increase development activity, and expand employment opportunities.

The updated program also includes enhanced incentives for certain qualifying rural investments, making it important for investors to understand the rules that apply to each location and project. Eligibility is not automatic: a nominated census tract must receive final designation, and investments must meet the applicable federal requirements. Simply purchasing property within a nominated area does not guarantee tax benefits.

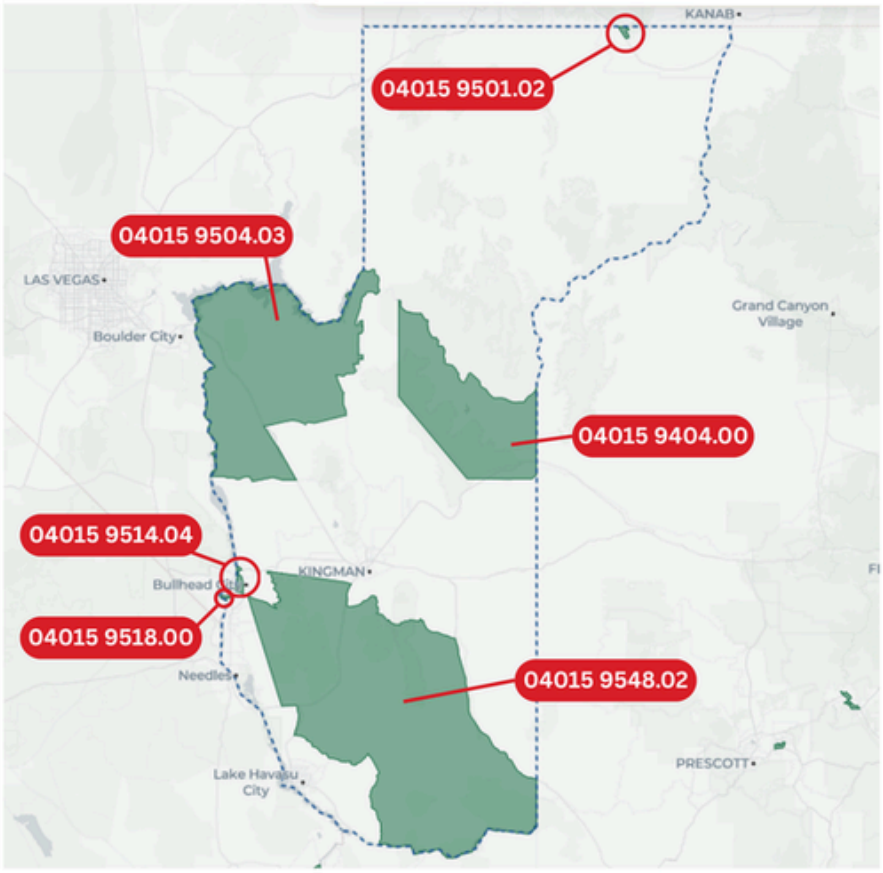
For property owners and prospective investors, the first steps are to confirm the property's census tract and designation status, evaluate zoning and infrastructure, research market demand, and determine whether the proposed project meets program requirements. Access to utilities, transportation, water, wastewater services, and a qualified workforce can all influence a project's feasibility.

Business owners considering expansion should also evaluate financing needs, operating costs, and long-term demand before pursuing an investment. Qualified tax and legal professionals can help investors understand the appropriate investment structure, required holding periods, and potential tax implications.

As the January 2027 launch approaches, Opportunity Zones 2.0 provides another avenue for Mohave County to showcase development opportunities and connect interested investors with potential projects, should our nominated tracts be approved. Continued coordination among property owners, businesses, local communities, and economic development partners will be important in identifying projects that align with regional priorities and contribute to sustainable economic growth.

For updates on Arizona's Opportunity Zones program and designation status, visit the Arizona Commerce Authority's Opportunity Zones page or the Internal Revenue Service's Opportunity Zones resources.

Note: The six tracts listed above have been nominated for Opportunity Zones 2.0 and should not be described as finally designated until federal certification is confirmed. This article is for informational purposes only and does not constitute tax, legal, or investment advice.



Mohave County BUSINESS EVENTS

NOVEMBER 2026

NETWORK | LEARN | GROW | INVEST

BULLHEAD CITY · COLORADO CITY · KINGMAN · LAKE HAVASU CITY

NOV 5 THU

Business & Government Meeting

Kingman Area Chamber

REGISTER HERE

- 7:30 a.m.
- Mohave College Beale Street Center, Kingman
- Legislative and business discussion with local government, transportation, education, healthcare and community organizations.

NOV 5 THU

Chamber Foundation Community Impact Dinner

Lake Havasu Area Chamber

REGISTER HERE

- 5:00 – 9:00 p.m.
- Lake Havasu City
- Supporting education, leadership, internships and community partnerships. Great for workforce development and employer connections.

NOV 9 MON

Greater Colorado River Chamber Alliance Meeting

REGISTER HERE

- Time to be confirmed
- Location to be confirmed
- Regional chamber collaboration spanning communities in Arizona, Utah, Nevada and California. Important for cross-border business attraction, tourism and regional economic development.

NOV 12 THU

Holiday Events That Pay

Mohave College Corporate Education

TICKETS HERE

- 9:00 – 10:30 a.m.
- Lake Havasu City
- Business training focused on making holiday party bookings more profitable. Ideal for hospitality businesses and venues.

NOV 14 SAT

Starting a Small Business for Teens and Tweens

Mohave College

REGISTER HERE

- 10:00 – 11:00 a.m.
- Beale Street Center, Kingman
- Level Up Your Start Up – Entrepreneurship education for youth and future business leaders.

NOV 5 THU

Wellness, Wealth & Well-Being After Hours

Bullhead Area Chamber

MORE INFO HERE

- 5:30 – 7:00 p.m.
- Bullhead Area Chamber
  1251 Highway 95, Bullhead City
- Networking event for local professionals and business owners featuring resources and financial-wellness topics. Free to attend.

NOV 6 FRI

November AM Exchange

Lake Havasu Area Chamber

REGISTER HERE

- 7:00 – 8:00 a.m.
- Lake Havasu City
- Morning business networking and introductions. A great opportunity to connect with local businesses, service providers and partners.

NOV 10 TUE

Holiday Marketing with AI Insights

Mohave SBDC

REGISTER HERE

- 12:00 – 1:00 p.m.
- Online
- Small-business marketing training focused on using AI insights during the holiday season. Useful for local retailers, restaurants and service businesses.

NOV 12 THU

CBIA Networking Event

Lake Havasu

TICKETS HERE

- 5:30 – 7:00 p.m.
- Hava Bite, Lake Havasu City
- Networking event for local business professionals. A great opportunity to build connections and partnerships.

NOV 17 TUE

Holiday Events That Pay

Mohave College Corporate Education

TICKETS HERE

- 9:00 – 10:30 a.m.
- Kingman
- Second session of the hospitality-focused business training.

NOV 19 THU

November After Hours Mixer

Lake Havasu Area Chamber

MORE INFO HERE

- 5:00 – 6:30 p.m.
- 2110 Swanson Avenue, Lake Havasu City
- Evening networking with local business members and professionals.

NOV 20 FRI

She Means Business

Kingman Area Chamber

REGISTER HERE

- 12:00 p.m.
- Mohave College Beale Street Center, Kingman
- Networking and resource sharing for women in business, leaders and entrepreneurs.

MOHAVE COUNTY ECONOMIC DEVELOPMENT

PEOPLE | PLACES | BUSINESS | COMMUNITY

MOHAVE COUNTY ECONOMIC DEVELOPMENT

SCORE Webinars for Business

NOV 03

Turn Your Email List Into a Revenue Engine with Segmentation

Tuesday, November 3rd - 1:00PM EST

Learn how to put email segmentation to work for your business and get more value from your existing subscriber list.

$ Free

Online Live Event

REGISTER HERE →

NOV 12

How to Design High-Converting Landing Pages for Your Business

Thursday, November 12th - 1:00PM EST

Learn how to design landing pages that turn more website visitors into leads, customers and sales.

$ Free

Online Live Event

REGISTER HERE →

NOV 19

Turn More Leads Into Paying Customers With This Simple Conversion System

Thursday, November 19th - 1:00PM EST

Learn how to turn more leads into sales with a simple follow-up system that keeps prospects moving toward yes.

$ Free

Online Live Event

REGISTER HERE →

MOHAVE COUNTY ECONOMIC DEVELOPMENT

IN PERSON WORKSHOP

KINGMAN, AZ

SSBCI

FUNDING YOUR BUSINESS

Navigating Funding Readiness for Arizona Entrepreneurs



Mohave County Development Services
3250 Kino Ave
Kingman, AZ 86409
Boriana Conference Room 110

Wednesday, November 4
1:30pm - 3:00pm

- Small Business Resources
- Lending Process
- Capital Readiness

REGISTER NOW >

For our full events calendar, visit www.prestamoscdfi.org/events
If you have questions, please contact Martin.Mendoza@cplc.org

PRESTAMOS CDFI
A DIVISION OF CHICANOS POR LA CAUSA

ARIZONA COMMERCE AUTHORITY

SSBCI State Small Business Credit Initiative

MOHAVE COUNTY ECONOMIC DEVELOPMENT

SBA Webinars for Business

U.S. Small Business Administration

NOV 04

SBA Arizona Loan Clinic #NVSBW26

Wednesday, November 4, 2026
9:00 - 11:00 a.m. MST

Learn about SBA's lending role and how to prepare a request for capital. Come to this FREE monthly clinic to understand credit requirements, interest rates, collateral terms, and amounts available. Find sources of capital to start or grow your business. Learn how to approach a lender, find bankers interested in your needs, and improve your chances of success.

Registration is not required. Please join the event by clicking on the "More info" button. You may also paste the following meeting link into your internet browser: http://ow.ly/jkiw50J97O0

NOV 10

Start Up, Start Right

Tuesday, November 10, 2026
1:00 - 2:00 p.m. EST

A great small business always starts out as an idea, but eventually that idea needs to be turned into a reality. Most businesses never get started because individuals tend to overthink and feel overwhelmed with the process. Getting a business started is easier than you think.

During our webinar, we will cover basic steps to turn your idea into a reality. Like any big goal, we will start by breaking it down into smaller tasks. This course will cover the legal, financial and marketing aspects you will be able to tackle in order to get started. Also highlight resources available to ensure your success.

NOV 12

Finding and Developing Your Entrepreneurial Idea [Online]

Thursday, November 12, 2026
12:00 - 1:30 p.m. EST

Too many ideas and can't pick one? Or not sure if what you have is really the one? This session is for you. Whether you're juggling multiple business ideas and don't know which to pursue, or you're still searching for the right one to bet on, this workshop will help you cut through the noise. Through guided techniques and personal reflection, you'll learn how to evaluate your ideas, identify what you're uniquely positioned to build, and understand how your own approach to risk factors into the decision. You'll leave with more than just an idea, you'll leave with direction.

NOV 19

The Employer's Edge: Monthly HR Insights

Thursday, November 19, 2026
2:30 - 3:30 p.m. CST

Stay ahead of HR challenges without feeling overwhelmed! Join certified HR professional Deirdre Pattillo on the third Thursday of every month for bite-sized HR wisdom designed specifically for small business owners. Each session delivers:

- Fresh employment law updates (translated into actual English)
- Practical HR tools you can use immediately
- Real answers to your burning HR questions.

Think of it as your monthly HR classroom - except way more interesting and you'll actually want to show up.

NOV 25

Ask an Advisor

Wednesday, November 25, 2026
12:00 - 1:00 p.m. EST

Have a quick question about starting or growing your small business? Want to bounce an idea off of someone and get some advice? Pop into Ask an Advisor, a free informal online group session where you can ask questions, get guidance, and learn from other entrepreneurs.

Two of our experienced, full-time Business Advisors will be available to chat all things business, whether you're in the early planning stages, running an established business or somewhere in between.

MOHAVE COUNTY ECONOMIC DEVELOPMENT



12 DAYS OF CHRISTMAS
FESTIVAL OF LIGHTS
KOKOMO
LAKE HAVASU CITY





12 DAYS OF CHRISTMAS

Immerse yourself in holiday cheer and create lasting memories for your family! From letters to Santa, roasting s'mores, face painting and more, there is something fun for all ages.

HOURS

NOVEMBER 27TH OPENING DAY
DECEMBER 2ND - 23RD
WED, THU, FRI & SAT
5PM - 8PM



FESTIVAL OF LIGHTS

With more than 750,000 lights illuminating the Resort's village, the magic begins November 27th! Stroll through a Christmas wonderland, visit Santa, walk through the majestic archway to Kokomo and enjoy ice skating at London Bridge Resort. Experience an animated light display every 30 minutes featuring dancing lights to the rhythm of your favorite holiday carols.

HOURS

NOVEMBER 27TH - JANUARY 10TH
NIGHTLY STARTING AT DUSK



928SKATE

Lace up your skates, the real ice rink is back! Glide beneath the twinkling lights, sip hot cocoa, and make new memories where old traditions come to life again.

FESTIVAL OF LIGHTS
SWIM RACE
NOVEMBER 27TH

A nighttime swim race under the lights for all ages! The winner will flip the switch to turn on the lights and receive a cash prize!



DOCK GLOW

Boats participating in the Lake Havasu Boat Parade will be decorated and lit up on our LBR docks! Bring a donation (organization to be announced) and walk the docks to view the boats. Enjoy our 12 Days of Christmas event while you're here!



Annual Boat Parade

DECEMBER 12TH - 6PM

Decorated, lit up boats make their way down the Bridgewater Channel and under the world famous London Bridge. Join Jack FM's live broadcast with information about each boat.

London Bridge RESORT

FOR PRICING AND DETAILS ON ALL EVENTS, VISIT
WWW.HOLIDAYSINHAVASU.COM

@LONDONBRIDGERESORT

GROUNDBREAKING/RIBBON CUTTING IN MOHAVE COUNTY - NOVEMBER 2026



THURSDAY, NOVEMBER 5, 2026
12:00 PM – 2:00 PM (MST)
JERRY AMBROSE LIBERTY COMMONS VETERANS HOUSING GROUNDBREAKING, KINGMAN.

SATURDAY, NOVEMBER 7, 2026
3:00 PM (MST)
KINGMAN ROUTE 66 NATURE TRAIL GROUNDBREAKING CELEBRATION, KINGMAN.

TUESDAY, NOVEMBER 17TH , 2026
11:00 AM - 2:00 PM (MST)
PERFECTION 2 DETAIL RIBBON CUTTING CEREMONY, LAKE HAVASU CITY.

SATURDAY, NOVEMBER 21, 2026
2:00 PM – 5:00 PM (MST)
INK4GIRLS PERMANENT MAKEUP & THE BOUTIQUE RIBBON CUTTING, KINGMAN.

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We'd Love TO HEAR FROM YOU!

Have you worked with the Mohave County Economic Development Department?

Share Your Experience!

We are collecting testimonials to feature on our new Economic Development website.

We'd love to hear about any support or assistance you've received, such as:

- Business Resources
- Connections and Referrals
- Information and Guidance
- Permitting or Site Selection Support
- Anything else we've helped with!

Email your testimonial to:
economic@mohave.gov